FANGNING YAN

Department of Economics Boston University Boston MA 02215 USA

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EDUCATION

Ph.D., Economics, Boston University, Boston MA, May 2022 (expected)
Dissertation Title: *Empirics of Firms' Strategies in New Industries*Dissertation Committee: Marc Rysman, Jihye Jeon, Randall Ellis, Andrey Fradkin

B.S., Mathematics (with Honors) and Second Major in Economics, *Cum Laude*, Davidson College

Honors Thesis Title: Expected Peak Sidelobe Level of Random Sequences

Thesis Advisor: Michael J. Mossinghoff

Davidson, NC, 2015

FIELDS OF INTEREST

Empirical Industrial Organization, Applied Econometrics, Economics of Digitization

WORKING PAPERS

"Freewheeling: A Spatial Structural Analysis of the Bike-Sharing Industry," (Job Market Paper), November 2021.

WORK IN PROGRESS

"Financing and Investment by a Platform Start-up: An Analysis of ofo," September 2021.

"A Dynamic Model of Industry Shakeouts: US Automobile Industry from 1900 to 1950," August 2021

PRESENTATIONS

Boston University Applied Microeconomics Dissertation Workshop, Boston MA 2018, 2019, 2020, 2021

Boston University Applied Microeconomics Reading Group, Boston MA 2018, 2019, 2020 Boston University Empirical Industrial Organization Reading Group, Boston MA 2018, 2019, 2020, 2021

Eastern Economics Association (discussant), Boston MA 2020 Zhengzhou University Business School, Zhengzhou CHINA 2019

FELLOWSHIPS AND AWARDS

Teaching Fellowship, Boston University, 2017-2021

Teaching Fellowship, Questrom School of Business, Boston University, 2021

Summer Research Grant, Boston University, 2019-2021

Dean's Fellowship, Boston University, 2016-2021

Meritorious Winner (Top 5%), Mathematical Contest in Modeling, the Consortium for Mathematics and Its Applications (COMAP), 2014

Avinger Entrepreneur Scholarship, Davidson College, 2013-2015

William D. Vinson Mathematics Award, Davidson College, 2013

PROFESSIONAL EXPERIENCE

Basketball Analytics Intern, Charlotte Bobcats, Charlotte NC, Season 2013-2014 Summer Data Analyst, Technekes LLC, Charlotte NC, 2013 Summer Data Analyst, Shanghai Stock Exchange, Shanghai CHINA, 2012

RESEARCH ASSISTANT EXPERIENCE

Research Assistant to Professor Fred H. Smith, Davidson College, Davidson NC, 2015-2016 Research Assistant to Professor Carl R. Yerger, Davidson College, Davidson NC, 2015

TEACHING EXPERIENCE

Teaching Assistant, Questrom School of Business, Boston University BA830 Business Experimentation and Causal Methods (Graduate Level), Fall 2021 BA472 Business Experimentation and Causal Methods, Fall 2021

Teaching Assistant, Department of Economics, Boston University

EC507 Statistics For Economists (Graduate Level), Fall 2019, Fall 2020

EC508 Econometrics (Graduate Level), Spring 2020, Spring 2021

EC203 Empirical Economics I, Spring 2018, Spring 2019

EC204 Empirical Economics II, Fall 2017, Fall 2018

Teaching Assistant, Department of Mathematics, Davidson College

MAT113 Calculus II, Fall 2013

MAT150 Linear Algebra, Spring 2014, Spring 2015

MAT235 Differential Equations, Fall 2014

LANGUAGES

English (fluent), Chinese (native); German (beginner), Korean (beginner)

COMPUTER SKILLS

Proficient in R, STATA, MATLAB, LaTeX and Basics in Python, SQL, Linux, SAS

CITIZENSHIP/VISA STATUS: China/F1

REFERENCES

Professor Marc Rysman

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Professor Jihye Jeon

Department of Economics **Boston University** Phone: (617) 353-3184

Email: jjeon@bu.edu

Professor Randall P. Ellis

Department of Economics **Boston University** Phone: (617) 353-2741 Email: ellisrp@bu.edu

Professor Andrey Fradkin

Department of Marketing **Ouestrom School of Business Boston University** Phone: (617) 358-2744

Email: fradkin@bu.edu

Professor Jordi Jaumandreu

(For Teaching Effectiveness) Department of Economics **Boston University** Phone: (617) 358-5925

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Professor Stacey Gelsheimer

(For Teaching Effectiveness) Department of Economics **Boston University**

Phone: (617) 353-5672 Email: staceyg1@bu.edu

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Freewheeling: A Spatial Structural Analysis of the Bike-Sharing Industry (Job Market Paper)

This paper studies the spatial mismatch between consumers and bikes in the dockless bike-sharing industry and an externality exacerbating the problem: when a consumer uses a bike for a low and inflexible price, she both displaces another consumer's usage for a potential higher-value trip, and may ride the bike to unpopular destinations. With a trip-level dataset of a bike-sharing company in Beijing, China, I develop a spatial structural model to estimate the demand for bikes with search frictions and local matchings. Compared to the scenario that consumers always get bikes immediately, I find that local spatial mismatch between consumers and bikes reduces the total usage by 29.95%, or a net loss of 332,979 trips. Counterfactual analyses show that (1) doubling the number of bikes increases the trip volume by 28.46% while halving the number of bikes decreases the trip volume by 46.40%; (2) price-discriminating against short trips by 2% increases the total trip time by 0.22%; and (3) changing the frequency of bike reshuffling does not have a significant impact on the total usage of bikes.

Financing and Investment by a Platform Start-up: An Analysis of ofo

This paper studies the business performance of a bike-sharing start-up company in China and shows how its financial conditions affect investment decisions. I fit a dataset of daily active users and trips in several cities with different specifications of time functions and analyze the effects of funding rounds from venture capitalists on the investment and business of the company with an event study framework. My estimates find that the firm increases its users and bikes by about 40% two weeks before receiving funds, suggesting that it invests extensively in expectation of deep pockets. The boost in business performance from capital influx will decrease as the market expands, suggesting decreasing returns in scale on capital. I also show that such boosts in business performance are short-lived: the number of trips and users often return to normal levels two weeks after the funding day.

A Dynamic Model of Industry Shakeouts: US Automobile Industry from 1900 - 1950

This paper studies the shakeout in the U.S. automobile industry with data retrieved from old annals of the automobile industry. I test a dynamic model with a Markov Perfect Equilibrium (MPE) setting and see if the Pakes-McGuire Algorithm could successfully trigger a shakeout. I find that only the cost reduction from technology advancements is not enough to trigger an industry shakeout and propose that better micro-level data is need for further studies.